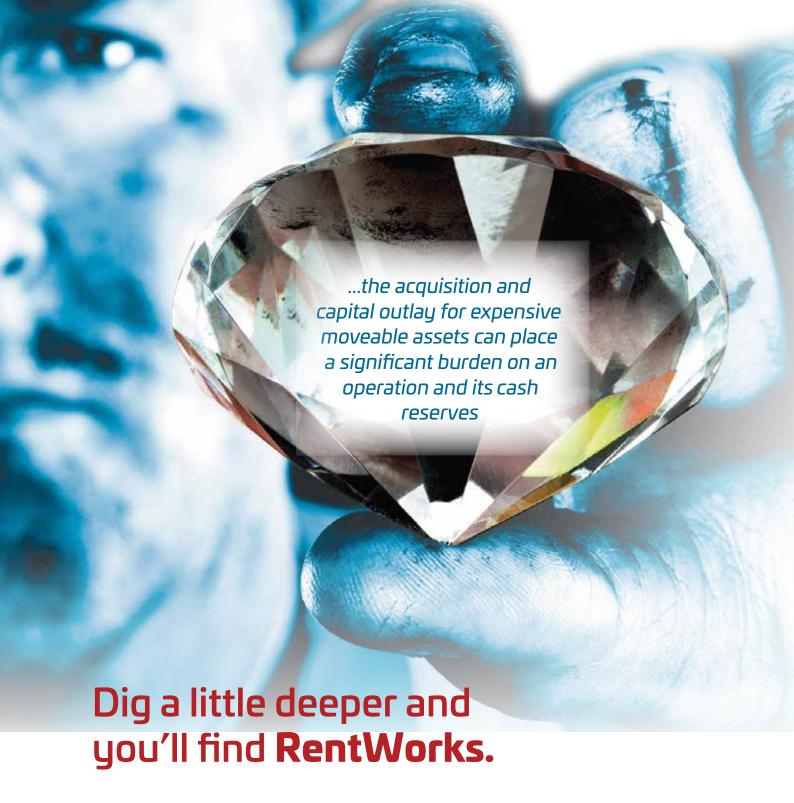


# RentWorks for Mining and Construction





Mining and construction, as we all know, are capital-intensive industries that come with high operating and capital costs, coupled with a continuously changing business environment and growing environmental concerns. For a business to succeed, it needs the flexibility to acquire the most appropriate equipment for the optimum period, at the most cost-effective rates.

Simply put, the sizeable capital outlay for expensive moveable assets can place a significant burden on a business and its cash reserves. Which is why more and more businesses are opting to spread the payment of their equipment over its useful working life or in line with its replacement cycles. With flexible end-of-term options and hassle-free disposal of their assets in the open market, it makes good business sense to rent from RentWorks.

RentWorks, the asset rental specialists, do all this and more, to enable you to conserve and redirect your capital to more income-generating projects. Whether you need equipment for opencast mining, underground mining or construction, RentWorks has a rock-solid solution.

## RentWorks solutions allow you to:

## Maximise your purchasing power

Stretch your budget further and leverage your buying power with a rental solution that allows you to acquire all the equipment you need from the supplier of your choice as and when it's required, rather than when Capex budgets can accommodate it.

#### Invest your cash more astutely

Rather than spending hard-earned cash on assets that depreciate or that you replace at regular intervals, a RentWorks solution enables you to redirect your capital to income-generating pursuits and investments.

#### Enjoy lower interest rates and cash flows

RentWorks invests a residual equity position into every transaction that the client does not pay for, resulting in the client only paying for the effective use of the asset. This client only paying for the effective use of the asset. This obligation, thereby further boosting your cash flows and profit margins.

#### Solutions as unique as your business

RentWorks is able to tailor a solution specific to your unique business requirements. Our solution can accommodate a variety of needs, including the rental of equipment for term contracts or projects. Depending on stock availability, you can also rent used equipment from us.

#### **Budget with certainty**

Our fixed rental payment plan allows you to spread the payments across the useful life of the asset, leaving you with peace of mind of knowing exactly what your equipment will cost. Furthermore, with RentWorks you can match your payments with the income generated from the assets and in line with available budgets.

# Avoid the hidden costs of asset ownership and potential losses on disposal

A procurement policy based on sweating assets or assuming an unrealistically high scrap value at end of life leads to reduced productivity and attracts unexpected costs. RentWorks' solutions allow you to garner the benefits of using your chosen equipment for the optimal period in your environment, without the inherent risks associated with ownership or potential losses on disposal.

## Flexible end-of-term options

- Return with no further obligation.
- Continue renting on a casual basis.
- Extend the contract for a pre-determined term at a reduced rate.
- Acquire the equipment at market value.

For finance solutions structured to suit your specific budget and cash flow needs, call +2711 549 9000 or visit www.rentworksafrica.com







**RentWorks Africa (Pty) Limited** Call us on: 0860 736 825

Johannesburg: +27 11 549 9000 www.rentworksafrica.com

For finance solutions structured to suit your specific budget and cash flow needs, contact us today.